

# Clear Channel Reports First Quarter 2003 Results

**San Antonio, Texas April 30, 2003...**Clear Channel Communications, Inc. (NYSE: CCU) today reported results for its first quarter ended March 31, 2003.

The Company's reported revenues of \$1.78 billion for the first quarter increased 5 percent over 2002 revenues of \$1.70 billion. Clear Channel reported net earnings of \$71 million or \$0.12 per diluted share for the first quarter of 2003. This compares to net earnings before cumulative effect of change in accounting principle of \$90 million or \$0.15 per diluted share in 2002. The Company's first quarter 2002 net earnings included approximately \$28.1 million of pre-tax gains, \$0.03 per share after tax, related to the sale of a television license, extinguishment of long-term debt and the sale of a marketable security. Excluding those gains, earnings before cumulative effect of change in accounting principle would have been \$73 million or \$0.12 per diluted share. Considering these gains, earnings per share would be flat year-over-year.

EBITDA As Adjusted (defined as revenue less divisional operating expenses and corporate expenses and referred to as EBITDA – see reconciliation to operating income at the end of this release) increased 1.5 percent over the first quarter of 2002, to \$376 million.

On a pro forma basis, first quarter 2003 revenues of \$1.73 billion were flat compared with last year's revenues of \$1.73 billion. Pro forma EBITDA increased 3 percent to \$373 million from \$364 million for 2002. Pro forma revenues, divisional operating expenses and EBITDA include adjustments to the prior period (2002) for all acquisitions for the same time frame as actually owned in the current period (2003), include an adjustment for foreign exchange to present current period results in constant dollars, and exclude results from divestitures from both 2002 and 2003 results. See reconciliation of pro forma information at the end of this release.

By presenting EBITDA, pro forma revenues and pro forma EBITDA, Clear Channel intends to provide investors a better understanding of the core operating results and underlying trends to measure past performance as well as prospects for the future. Clear Channel evaluates operating performance based on several measures, including EBITDA, as Clear Channel believes it is an important measure of the operational strength of its businesses.

For the first quarter of 2003, cash flow from operating activities was \$435.8 million, cash flow used in investing activities was \$97.4 million, and cash flow used in financing activities was \$159.3 million for a net increase in cash of \$179.1 million. Free cash flow (defined as EBITDA, less interest expense, taxes and non-revenue producing capital expenditures – see reconciliation to cash flow from operating activities at the end of this release) increased 38% to \$263 million for the first quarter of 2003. Clear Channel considers free cash flow to be an important measure of a company's ability to provide value to shareholders. By presenting free cash flow, Clear Channel intends to provide investors a better understanding of the Company's ability to pay down debt and invest in its businesses.

Lowry Mays, Chairman and Chief Executive Officer of Clear Channel said, "We delivered impressive financial results in what proved to be a challenging first quarter. Our results underscore the commitment and dedication of our employees to serve our listeners, viewers and customers with the highest quality products and services. We believe that by serving our communities and making our customers happy, we will continue to create value for shareholders. Our first quarter results demonstrate that we are succeeding in achieving this."

Mark Mays, President and Chief Operating Officer stated, "Our ability to identify opportunities for continued growth is evident in the strides made in each of our operating divisions. Our success reflects our focus on bringing the best media and entertainment products to advertisers, customers and sponsors. Looking ahead, we are seeing a gradual improvement in the economy and believe that we are in an excellent position to capitalize on this given our unique collection of assets."

## Operating Results (In \$000s)

Below are the consolidated reported and pro forma results for the first quarter of 2003 versus 2002.

<b>Revenue</b>	1 <sup>st</sup> Quarter					
	Reported			Pro forma (a)		
	2003	2002	% Change	2003	2002	% Change
Radio	\$795,034	\$782,823	1.6%	\$795,026	\$792,214	0.4%
Outdoor	450,528	369,165	22.0%	412,157	383,255	7.5%
Entertainment	437,882	475,785	(8.0%)	425,616	468,556	(9.2%)
Other	125,418	101,405	23.7%	125,418	121,778	3.0%
Eliminations	<u>(29,419)</u>	<u>(31,191)</u>	(5.7%)	<u>(29,419)</u>	<u>(31,191)</u>	(5.7%)
Consolidated	\$1,779,443	\$1,697,987	4.8%	\$1,728,798	\$1,734,612	(0.3%)

<b>EBITDA</b>	1 <sup>st</sup> Quarter					
	Reported			Pro forma (a)		
	2003	2002	% Change	2003	2002	% Change
Radio	\$299,930	\$303,565	(1.2%)	\$300,007	\$303,557	(1.2%)
Outdoor	85,819	74,578	15.1%	83,690	74,955	11.7%
Entertainment	16,746	15,006	11.6%	16,571	13,048	27.0%
Other	15,873	15,861	0.1%	15,873	14,881	6.7%
Corporate	<u>(42,779)</u>	<u>(38,969)</u>	9.8%	<u>(42,779)</u>	<u>(42,274)</u>	1.2%
Consolidated	\$375,589	\$370,041	1.5%	\$373,362	\$364,167	2.5%

(a) Includes adjustments to the prior period (2002) for all acquisitions for the same time frame as actually owned in the current period (2003). Divestitures are excluded from both 2002 and 2003. The 2003 pro forma include an adjustment for foreign exchange to present results in constant dollars.

### Radio Broadcasting

Reported revenues increased 1.6% or \$12.2 million for the three months ended March 31, 2003 as compared to the same period of 2002. The increase is largely attributable to acquisitions, the largest being Ackerley in June of 2002, which included 4 radio stations.

On a reported basis, the Company's national revenue grew faster than local revenue in the first quarter of 2003 compared to the same period of 2002. Strong national revenue categories in the first quarter of 2003 were retail, telecom/utility, entertainment, auto and finance.

Reported divisional operating expenses increased \$15.8 million for the three months ended March 31, 2003 as compared to the same period of 2002. The increase is primarily attributable to acquisitions, the largest being the stations acquired with Ackerley in June of 2002.

### Outdoor Advertising

Reported and pro forma revenues increased \$81.4 million and \$28.9 million for the three months ended March 31, 2003, respectively, as compared to the same period of 2002. The reported basis increase is partially attributable to acquisitions, the largest being Ackerley, which included 3 markets. These markets contributed approximately \$15.4 million to revenue in the first quarter of 2003. Also, the devaluation of the

dollar relative to the Company's international functional currencies contributed approximately \$38.4 million to the reported basis revenue increase.

Domestically, Clear Channel achieved broad-based revenue increases across markets and products in the first three months of 2003 compared to the first three months of 2002 on both a reported and pro forma basis. The Company's domestic poster, bulletin and transit revenue showed positive growth, with occupancy on each up in the first three months of 2003 compared to the first three months of 2002. Rates also increased during this same time for the Company's posters and bulletins.

During the first three months of 2003 Clear Channel achieved pro forma revenue increases in international street furniture and transit revenue, offset by pro forma revenue declines in international billboards compared to the first three months of 2002. During the first quarter of 2003 the Company's inventory of international transit and billboard displays remained about the same, but its inventory of international street furniture displays increased compared to the first quarter of 2002. The United Kingdom, Italy and Australia were the Company's strongest performing international markets.

Reported and pro forma divisional operating expenses increased \$70.1 million and \$20.2 million, respectively, for the three months ended March 31, 2003 as compared to the same period of 2002. Ackerley contributed approximately \$9.7 million in reported divisional operating expense during the first three months of 2003. Also, the devaluation of the dollar contributed approximately \$36.2 million to the reported divisional operating expense increase. The remaining increase to the reported and pro forma divisional operating expense is primarily attributable to variable costs associated with the increase in revenue.

### **Live Entertainment**

Reported revenues decreased \$37.9 million for the three months ended March 31, 2003 as compared to the same period of 2002 and pro forma revenues decreased \$42.9 million for the three months ended March 31, 2003 as compared to the same period of 2002.

The reported and pro forma revenue declines are attributable to a decline in ticket revenues associated with the mix of events in the first quarter of 2003 as compared to the same period of 2002. During 2002, the Company promoted the Billy Joel and Elton John and Crosby, Stills, Nash and Young tours, with no revenue-generating tours of comparable size in the first quarter of 2003. Additionally, the Company had fewer theatrical tours during the three months ended March 31, 2003 as compared to the same period in 2002.

Reported and pro forma divisional operating expenses decreased \$39.6 million and \$46.5 million, respectively, for the three months ended March 31, 2003 as compared to the same period of 2002. The declines are partially attributable to variable expenses associated with the decrease in revenue.

### **Free Cash Flow (In \$000s)**

	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
EBITDA	\$375,589	\$370,041
Interest Expense	(100,952)	(110,367)
Current Tax Benefit (Expense) (1)	17,995	(11,271)
Non-Revenue Producing Capital Expenditures	<u>(29,749)</u>	<u>(57,715)</u>
Total Free Cash Flow (1)	\$262,883	\$190,688

(1) The 2002 free cash flow and current tax expense reflect adjustments for non-routine deferred tax items of (\$17,864).

## Selected Balance Sheet Information

(In \$000s)

	<u>March 31,</u> <u>2003</u>	<u>March 31,</u> <u>2002</u>
Cash	\$349,242	\$181,941
Total Current Assets	\$2,213,964	\$1,900,699
Net Property, Plant and Equipment	\$4,190,478	\$3,958,270
Total Assets	\$27,760,993	\$26,299,731
Current Liabilities (excluding current portion of long-term debt)	\$1,657,745	\$1,474,989
Long-Term Debt (including current portion of long-term debt)	\$8,634,088	\$9,116,174
Shareholders' Equity	\$14,327,896	\$13,059,392

## Capital Expenditures (In \$000s)

Capital expenditures for the first quarter were:

	<u>March 31,</u> <u>2003</u>	<u>March 31,</u> <u>2002</u>
Recurring	\$16,823	\$22,180
Non-recurring projects	12,926	35,535
Revenue producing	<u>34,682</u>	<u>50,935</u>
Total capital expenditures	\$64,431	\$108,650

The Company defines recurring capital expenditures as those expenditures that are required each year. Non-recurring projects are expenditures arising primarily from the integration of newly acquired entities. Revenue producing is discretionary capital investment for new revenue streams.

## Liquidity and Financial Position

At March 31, 2003, Clear Channel had long-term debt of:

(In \$Millions)

Bank Credit Facilities	\$ 1,584.7
Public Notes	5,985.0
Convertible Notes	766.7
Other Debt	<u>297.7</u>
Total	\$ 8,634.1

Leverage, defined as debt (\*), net of cash, divided by the trailing 12-month pro forma EBITDA (\*\*), was 3.8x at March 31, 2003.

During the first quarter of 2003, Clear Channel issued \$500 million of 4 5/8% Senior Notes due 2008 and \$500 million of 5 3/4% Senior Notes due 2013. The proceeds from the issuances were used to pay down the Company's bank credit facilities and to finance the redemption of AMFM Operating, Inc.'s 8 1/8% Senior Subordinated Notes due 2007 and 8 3/4% Senior Subordinated Notes due 2007. The notes were redeemed pursuant to call provisions in their indentures.

Subsequent to quarter end, Clear Channel redeemed the 2 5/8% Senior Convertible Notes due 2003 at their maturity on April 1, 2003 and the 4 3/4% Liquid Yield Option Notes due 2018 (LYONS) on April 17, 2003. The LYONS were redeemed pursuant to call provisions in the indentures. On April 24, 2003, the Company

commenced an offering of \$500 million of 4 ¼% Senior Notes due 2009. Upon settlement on May 1, 2003, the Company intends to use the proceeds from this offering to pay down the Company's \$1.5 billion three-year term loan. A registration statement relating to the 4 ¼% Senior Notes due 2009 has been filed with and declared effective by the Securities and Exchange Commission. This press release shall not constitute an offer to sell or the solicitation of an offer to buy, and any offering of the notes shall be made only by means of a prospectus.

As of May 1, 2003, Clear Channel will have approximately \$2.2 billion available on its three domestic bank credit facilities. The Company currently has approximately \$737 million of public debt maturing during the remainder of 2003 in addition to other indebtedness including notes and convertible notes, maturing in later years. The Company intends to utilize the existing capacity under its bank facilities and other available funds to redeem or repurchase any or all of such debt through open market purchases, privately negotiated transactions, or other means.

Footnotes:

\* As defined by Clear Channel's credit facilities, debt is long-term debt of \$8,634.1 million plus letters of credit of \$111.2 million; guarantees of third party debt of \$98.5 million; net original issue discount/premium of \$0.8 million; deferred purchase consideration of \$26.4 million included in other long-term liabilities; and less fair value of interest rate swaps of \$117.6 million and purchase accounting premiums of \$60.3 million.

\*\* As defined by Clear Channel's credit facilities, pro forma EBITDA is the trailing twelve-month EBITDA adjusted to include EBITDA of any assets acquired in the trailing twelve-month period.

## Business Outlook

Due to a rapidly changing advertising environment, it is currently very difficult to provide meaningful and detailed guidance for the second quarter 2003. Overall, the Company believes EBITDA will be slightly up to modestly down on both a reported and pro forma basis for the second quarter 2003. For the full year, the Company expects both reported and pro forma EBITDA growth in the mid to high single digits with resulting free cash flow growth in the mid teens.

## Conference Call

Clear Channel's first-quarter 2003 earnings conference call will be held on April 30<sup>th</sup> at 8:00 a.m. Central Time. The dial-in number is 1-800-946-0719 and the pass code is 417126. Please call 10 minutes prior to the beginning of the call to ensure that you are connected before the start of the presentation. The teleconference will also be available via a live audio cast on the Company's website, located at <http://www.clearchannel.com>. A replay of the call will be available at 11:00 a.m. Central Time and will be accessible for 72 hours after the conference call. The replay number is 1-888-203-1112 and the pass code 417126. The audio cast will also be archived on the Company's website and will be available beginning 24 hours after the call for a period of one week.

## Reconciliation of EBITDA to Operating Income

(In \$000s)	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
EBITDA	\$375,589	\$370,041
Less:		
Noncash compensation expense	799	1,838
Depreciation and amortization	<u>159,562</u>	<u>142,418</u>
Operating income	\$215,228	\$225,785

## Reconciliation of FCF to Cash Flow from Operating Activities

(In \$000s)	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
Net cash provided by operating activities	\$435,842	\$449,853

Less: Changes in operating assets and liabilities	139,712	178,539
Non-revenue producing capital expenditures	29,749	57,715
Non-routine deferred tax items	-	17,864
Other	<u>3,498</u>	<u>5,047</u>
Free cash flow	\$262,883	\$190,688

## Reconciliation of Reported Basis to Pro Forma Basis

### Consolidated

#### Reconciliation of Reported Basis to Pro Forma Basis

<i>(In \$000s)</i>	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
Reported Revenue	\$1,779,443	\$1,697,987
Acquisitions	-	49,195
Divestitures	(8)	(12,570)
Foreign Exchange adjustments	<u>(50,637)</u>	<u>-</u>
Pro Forma Revenue	\$1,728,798	\$1,734,612
Reported Divisional Operating Expenses	\$1,361,075	\$1,288,977
Acquisitions	-	48,883
Divestitures	(85)	(9,689)
Foreign Exchange adjustments	<u>(48,333)</u>	<u>-</u>
Pro Forma Divisional Operating Expenses	\$1,312,657	\$1,328,171
Reported Corporate Expense	\$42,779	\$38,969
Acquisitions	-	3,305
Divestitures	-	-
Foreign Exchange adjustments	<u>-</u>	<u>-</u>
Pro Forma Corporate Expense	\$42,779	\$42,274
Reported EBITDA	\$375,589	\$370,041
Acquisitions	-	(2,993)
Divestitures	77	(2,881)
Foreign Exchange adjustments	<u>(2,304)</u>	<u>-</u>
Pro Forma EBITDA	\$373,362	\$364,167

### Radio

#### Reconciliation of Reported Basis to Pro Forma Basis

<i>(In \$000s)</i>	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
Reported Revenue	\$795,034	\$782,823
Acquisitions	-	9,487
Divestitures	(8)	(96)
Foreign Exchange adjustments	<u>-</u>	<u>-</u>
Pro Forma Revenue	\$795,026	\$792,214
Reported Divisional Operating Expenses	\$495,104	\$479,258
Acquisitions	-	9,560
Divestitures	(85)	(161)
Foreign Exchange adjustments	<u>-</u>	<u>-</u>
Pro Forma Divisional Operating Expenses	\$495,019	\$488,657
Reported EBITDA	\$299,930	\$303,565
Acquisitions	-	(73)
Divestitures	77	65
Foreign Exchange adjustments	<u>-</u>	<u>-</u>

Pro Forma EBITDA	\$300,007	\$303,557
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**Outdoor**

**Reconciliation of Reported Basis to Pro Forma Basis**

<i>(In \$000s)</i>	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
Reported Revenue	\$450,528	\$369,165
Acquisitions	-	15,847
Divestitures	-	(1,757)
Foreign Exchange adjustments	<u>(38,371)</u>	<u>-</u>
Pro Forma Revenue	\$412,157	\$383,255
Reported Divisional Operating Expenses	\$364,709	\$294,587
Acquisitions	-	15,576
Divestitures	-	(1,863)
Foreign Exchange adjustments	<u>(36,242)</u>	<u>-</u>
Pro Forma Divisional Operating Expenses	\$328,467	\$308,300
Reported EBITDA	\$85,819	\$74,578
Acquisitions	-	271
Divestitures	-	106
Foreign Exchange adjustments	<u>(2,129)</u>	<u>-</u>
Pro Forma EBITDA	\$83,690	\$74,955

**Live Entertainment**

**Reconciliation of Reported Basis to Pro Forma Basis**

<i>(In \$000s)</i>	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
Reported Revenue	\$437,882	\$475,785
Acquisitions	-	2,352
Divestitures	-	(9,581)
Foreign Exchange adjustments	<u>(12,266)</u>	<u>-</u>
Pro Forma Revenue	\$425,616	\$468,556
Reported Divisional Operating Expenses	\$421,136	\$460,779
Acquisitions	-	2,394
Divestitures	-	(7,665)
Foreign Exchange adjustments	<u>(12,091)</u>	<u>-</u>
Pro Forma Divisional Operating Expenses	\$409,045	\$455,508
Reported EBITDA	\$16,746	\$15,006
Acquisitions	-	(42)
Divestitures	-	(1,916)
Foreign Exchange adjustments	<u>(175)</u>	<u>-</u>
Pro Forma EBITDA	\$16,571	\$13,048

**Other (includes the Television, Media Representation and Sports Representation businesses)**

**Reconciliation of Reported Basis to Pro Forma Basis**

<i>(In \$000s)</i>	<u>Three Months Ended March 31</u>	
	<u>2003</u>	<u>2002</u>
Reported Revenue	\$125,418	\$101,405
Acquisitions	-	21,509

Divestitures	-	(1,136)
Foreign Exchange adjustments	-	-
Pro Forma Revenue	\$125,418	\$121,778
Reported Divisional Operating Expenses	\$109,545	\$85,544
Acquisitions	-	21,353
Divestitures	-	-
Foreign Exchange adjustments	-	-
Pro Forma Divisional Operating Expenses	\$109,545	\$106,897
Reported EBITDA	\$15,873	\$15,861
Acquisitions	-	156
Divestitures	-	(1,136)
Foreign Exchange adjustments	-	-
Pro Forma EBITDA	\$15,873	\$14,881

## About Clear Channel Worldwide

Visit our website at <http://www.clearchannel.com>.

Clear Channel Worldwide, headquartered in San Antonio, Texas, is a global leader in the out-of-home advertising and entertainment industries with radio and television stations, outdoor advertising displays, and live entertainment productions and venues throughout the United States and in 65 countries around the world.

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*The numbers contained within this release are unaudited. Certain statements in this release constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The words or phrases “guidance,” “expect,” “anticipate,” “estimates” and “forecast” and similar words or expressions are intended to identify such forward-looking statements. In addition, any statements that refer to expectations or other characterizations of future events or circumstances are forward-looking statements. Various risks that could cause future results to differ from those expressed by the forward-looking statements included in this release include, but are not limited to: changes in economic conditions in the U.S. and in other countries in which Clear Channel currently does business (both general and relative to the advertising and entertainment industries); fluctuations in interest rates; changes in industry conditions; changes in operating performance; shifts in population and other demographics; changes in the level of competition for advertising dollars; fluctuations in operating costs; technological changes and innovations; changes in labor conditions; changes in governmental regulations and policies and actions of regulatory bodies; fluctuations in exchange rates and currency values; changes in tax rates; changes in capital expenditure requirements and access to capital markets. Other key risks are described in the Clear Channel Communications’ reports filed with the U.S. Securities and Exchange Commission. Except as otherwise stated in this news announcement, Clear Channel Communications does not undertake any obligation to publicly update or revise any forward-looking statements because of new information, future events or otherwise.*



**FINANCIAL HIGHLIGHTS**  
**Clear Channel Communications, Inc. and Subsidiaries**  
**Unaudited**  
(In thousands of dollars, except per share data)

	Three months ended March 31,		% Change
	2003	2002	
<b>Revenue</b>	<b>\$1,779,443</b>	<b>\$1,697,987</b>	<b>4.8%</b>
Divisional operating expenses	1,361,075	1,288,977	
Operating cash flow	418,368	409,010	2.3%
Corporate expenses	42,779	38,969	
<b>EBITDA as adjusted (1)</b>	<b>375,589</b>	<b>370,041</b>	<b>1.5%</b>
Non-cash compensation expense	799	1,838	
Depreciation and amortization	159,562	142,418	
Interest expense	100,952	110,367	
Gain (loss) on sale of assets related to mergers	-	3,991	
Gain (loss) on marketable securities	2,792	2,984	
Equity in earnings (loss) of nonconsolidated affiliates	2,335	3,213	
Other income (expense) - net	2	26,207	
Income before income taxes and cumulative effect of a change in accounting principle	119,405	151,813	
Income tax benefit (expense):			
Current	17,995	6,593	
Deferred	(66,354)	(68,077)	
<b>Income before cumulative effect of a change in accounting principle (FAS 14)</b>	<b>\$71,046</b>	<b>\$90,329</b>	
Net income before cumulative effect of a change in accounting principle per share:			
Basic:			
<b>Income before cumulative effect of a change in accounting principle (FAS 14)</b>	<b>\$0.12</b>	<b>\$0.15</b>	
Diluted:			
<b>Income before cumulative effect of a change in accounting principle (FAS 14)</b>	<b>\$0.12</b>	<b>\$0.15</b>	

Free cash flow (2)	\$262,883	\$190,688	37.9%
Weighted Average Shares Outstanding - Diluted	616,517	604,158	

(1) Defined as operating cash flow less corporate expenses.

(2) Defined as EBITDA as adjusted less interest expense, tax expense and non-revenue producing capital expenditures.